

FROM CHAOS TO CLARITY

Deltek Know more.
Do more.®

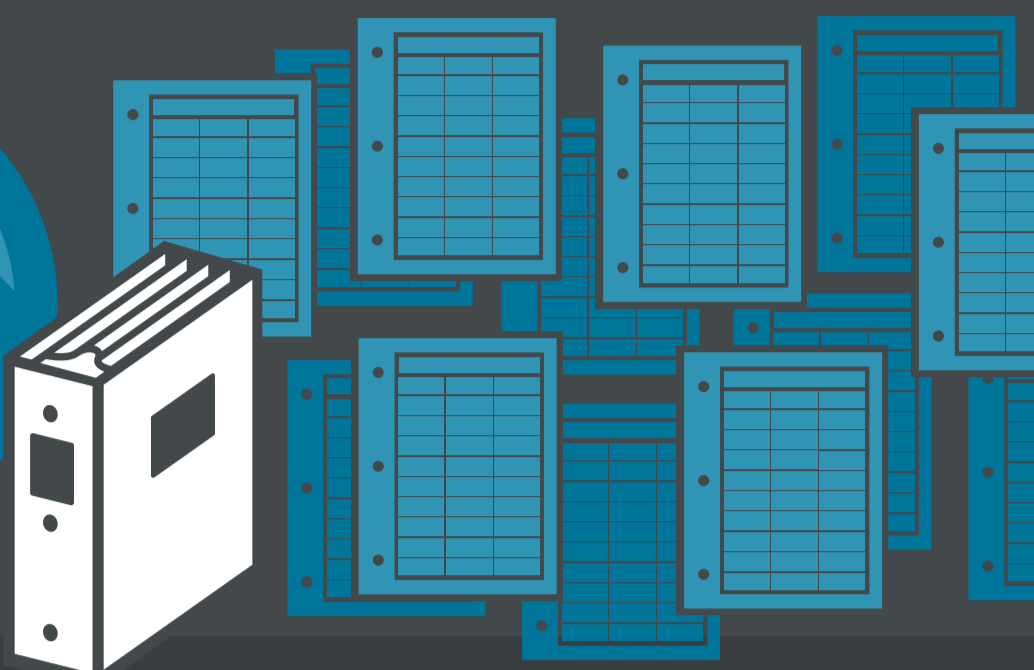
GovCon leaders understand that having visibility across their organization is critical to identifying risks and making timely decisions that can impact profitability. Waiting can be costly. The traditional spreadsheet-based reporting processes can be, well, time consuming and chaotic.

With analytics GovCon leaders can start to get more clarity, make timely decisions, mitigate risks and grow profits.

CHAOS TO CLARITY: BY THE NUMBERS

Number of days in your spreadsheet-based, 3-ring-binder-enabled business review process.

14

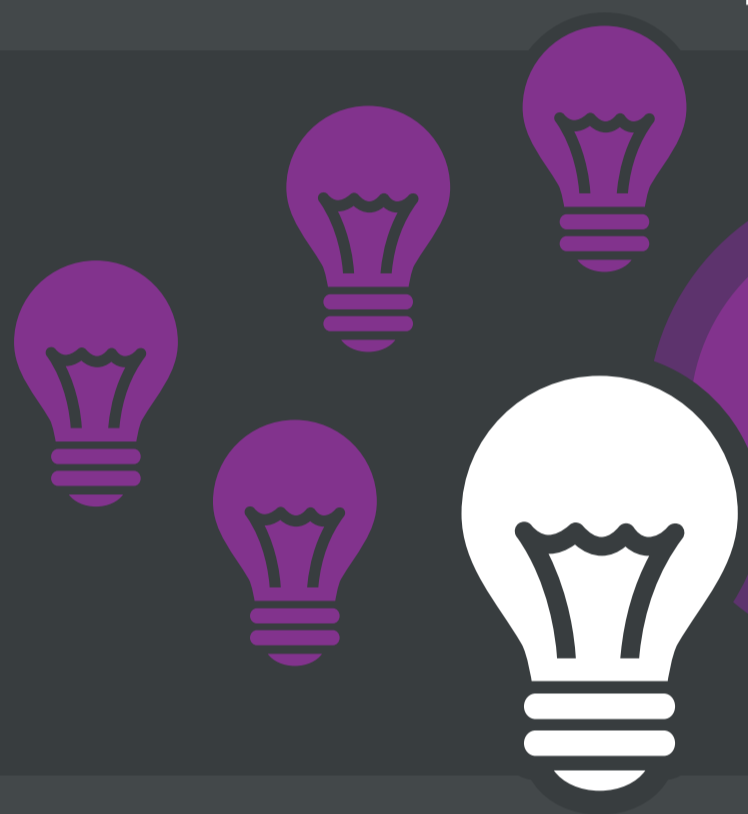
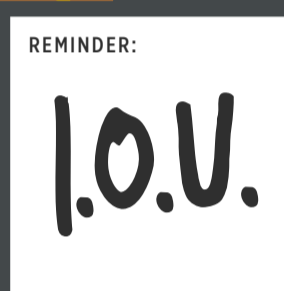


13

Number of key metrics you are diligently tracking – but with multiple data sources no two divisions can calculate metrics the same way.

Number of times you replied: “let me get back to you” in response to questions in the meeting about staff utilization.

6

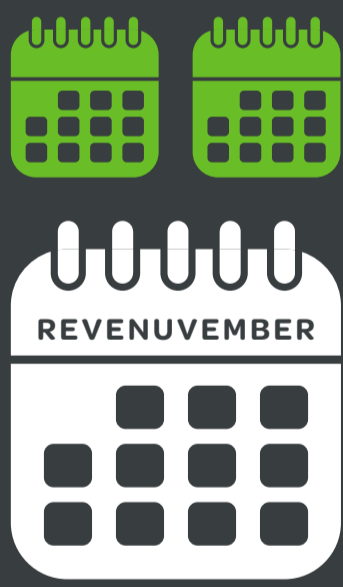


5

Number of seconds you spend at the end of every day thinking that there must be a better way.

Number of times you impressed your colleagues by having reliable data at your fingertips.

4



3

Number of consecutive months you nailed your revenue forecast... and it's not because you crossed your fingers.

Number of big projects now profitable because risks were identified early by using analytics.

2



63%

DIFFERENCE IN NET PROFIT
experienced by firms with Very High Project Visibility.

Source: 2015 Deltek Clarity GovCon Industry Study.



Better

Visibility means Better Decisions!
Execution means Improved Competitiveness!
Communication Leads the Way to Growth & Profitability!

LEARN HOW TO GET BETTER VISIBILITY WITH ANALYTICS: deltek.com/analytics